

## Management Level 7

The CMI Level 7 NVQ Diploma in Management will allow practicing or potential senior managers to develop themselves through gaining the knowledge, skills and understanding required to demonstrate their occupational competence against the agreed occupational standards.

This new qualification builds upon the expired NQF Level 5 NVQ in Management and the CMI Level 5 NVQ Diploma in Management by broadening the skills, knowledge and behaviours at both a higher level and in more flexible and practical ways related to today's senior leadership and management practices.

The qualifications consist of units, each of which has a credit value. In order to achieve the qualification at a particular level, learners must achieve units whose total credit value equals or exceeds that required for that level. Candidates may wish to just complete individual units, accumulate credit and not claim for a specific qualification. A detailed description of the credit values and how they are applied is provided in the qualification structures on the following pages.

### Diploma in Management Level 7

To achieve a Level 7 NVQ Diploma in Management the candidate must complete units to gain a minimum of 45 credits. The credit total is made up from:

- 27 credits completed from mandatory units
- A minimum of 18 credits to be completed from optional units



Freephone 0808 100 1155

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Unit Titles	Credit Values
<b>Mandatory Units</b>	
Develop a strategic business plan	8
Develop strategic direction and leadership	10
Lead change in an organisation	9
<b>Optional Units</b>	
Put a strategic business plan into action	8
Establish policies and procedures	8
Plan an organisations workforce	9
Obtain additional finance for an organisation	10
Promote knowledge management across own organisation	7
Manage quality systems	10
Design and manage the business processes	6
Improve organisational performance	10
Inform strategic decision-making	7
Support the culture of an organisation	5
Lead innovation within an organisation	10
Manage a budget for own area or activity of work	7
Outsource organisational processes	8
Manage a programme of complementary projects	8